

Message Text

UNCLASSIFIED

PAGE 01 SURABA 00546 040526Z

16

ACTION EA-09

INFO OCT-01 ISO-00 EB-07 /017 W
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R 040431Z SEP 75

FM AMCONSUL SURABAYA

TO USDOC WASHDC

INFO SECSTATE WASHDC 0656

AMEMBASSY JAKARTA

AMEMBASSY SINGAPORE

AMEMBASSY MANILA

AMEMBASSY TOKYO

AMCONSUL HONG KONG

AMCONSUL MEDAN

UNCLAS SURABAYA 0546

E.O. 11652: N/A

TAGS: BEXP, BTIO, ID

SUBJECT: BUSINESS PROPOSAL P.N. SODA, WARU, SURABAYA

COMMERCE FOR BIC/OIM/OED/IMS/MS. VIRGINIA WEBBERT
STATE FOR EA/IMS

1. CONSULATE WAS VISITED BY R. SOENDJASWORO, PRINCIPAL DIRECTOR OF P.N. SODA WARU, SURABAYA. P.N. SODA IS STATE-OWNED AND MANUFACTURES CAUSTIC SODA, HYDROCHLORIC ACID, BLEACHING LIQUID, CHLORINE, AND SODIUM HYPOCHLORITE. THE PLANT WAS CONSTRUCTED BY ASAHI GLASS CO IN 1953. P.N. SODA ALSO HOLDS 10 PER CENT EQUITY IN P.T. AJINOMOTO, WHICH MANUFACTURES MONOSODIUM GLUTAMATE.
2. P.N. SODA WILL EXPAND ITS DAILY PRODUCTION OF CAUSTIC SODA FROM 10 TO 20 TONS, USING THE MERCURY PROCESS. NEGOTIATIONS ARE BEING PURSUED WITH SEVERAL FIRMS. FINANCING WILL COME FROM THE INDONESIAN DEVELOPMENT BANK (BAPINDO).
3. THE NEXT PROGRAM IS A PLANT WITH A CAPACITY OF 30 TONS OF CAUSTIC SODA A DAY USING THE DIAPHRAGM-CELL PROCESS. NEGOTIATIONS ARE UNDERWAY WITH AN INDIAN GROUP.

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4. THE THIRD PLAN IS FOR A PLANT OF 50 TONS OF CAUSTIC SODA PER DAY USING THE DIAPHRAGM PROCESS. FOR THIS EXPANSION P.N. SODA WILL TAKE IN P.T. PETROKIMIA GRESIK, P.N. GARAM, AND A FOREIGN FIRM AS PARTNERS. MR. SOENDJASWORO INDICATED THAT HE WOULD PREFER DIAMOND SHAMROCK CHEMICAL CO, CLEVELAND, OHIO, OR HOOKER CHEMICALS & PLASTIC CORP., NIAGARA FALLS, N.Y., OR ANOTHER AMERICAN COMPANY AS THE FOREIGN PARTNER.

5. CONSULATE REQUESTS USDOC CONTACT ABOVE-MENTIONED FIRMS AND INQUIRE ABOUT THEIR INTEREST IN SUCH INVESTMENT.
CHRISTY

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NNN

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